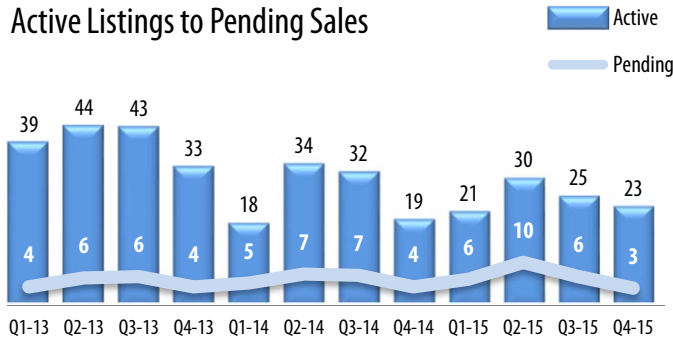
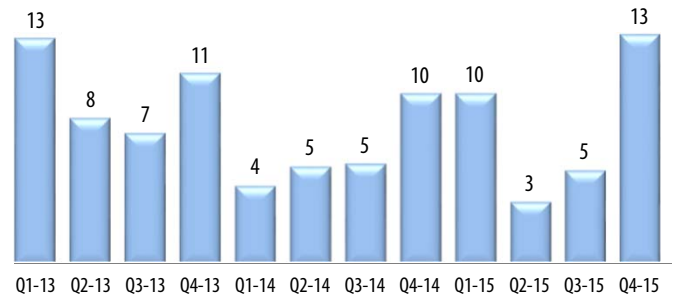


Active Listings to Pending Sales



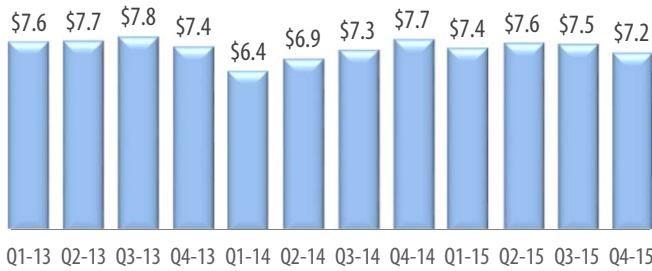
The number of active listings currently offered for sale is represented by the bars, while the number of pending sales is graphed on the line.

Month's Supply of Inventory



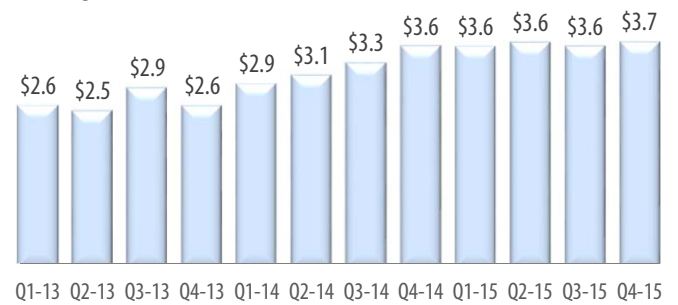
This chart shows the number of months it would take to sell all active listings based on the rate of pending sales, assuming no new listings came to market.

Average Cost per Acre (millions)*



The average cost per acre, as solid pricing benchmark, is determined by dividing the average sale price by the lot size of the property in acres.

Average Sale Price (millions)*



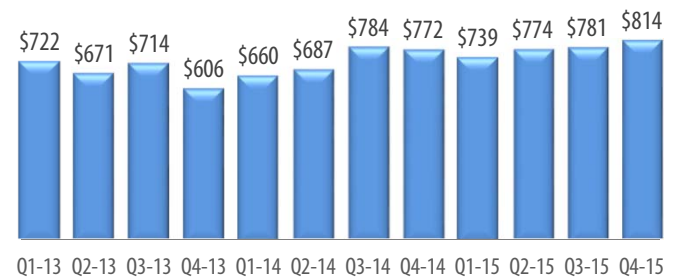
The average sales price represents the total of all the sales prices, divided by the number of homes sold each quarter.

Average Cost per Waterfront Foot (thousands)*



The cost per waterfront foot fronting Lake Washington, Lake Sammamish, or Puget Sound, by dividing the average sale price by the linear waterfront footage of all parcels.

Average Cost per Home Square Foot*



The cost per waterfront foot fronting Lake Washington, Lake Sammamish, or Puget Sound, by dividing the average sale price by the linear waterfront footage of all parcels.

EASTSIDE | Recent Waterfront Activity

Q4-2015

Status	Community	Status Date	Year Built	Square Feet	Lot Acres	Waterfront Ft	\$ per Wtr Ft*	\$ per Acre*	Sale Price	List Price
Sold	West Of Market	12/30/15	1949	2,650	0.61	60	\$55,000	\$5,374,593	\$2,030,000	\$3,300,000
Pending Feasibility	Kirkland	12/25/15	1980	3,590	0.91	50	\$87,900	\$4,840,308		\$4,395,000
Pending	Hunts Point	12/23/15	1978	3,120	0.73	112	\$37,482	\$5,727,149		\$4,198,000
Active	Downtown	12/21/15	1938	1,260	0.98	125	\$72,000	\$9,164,969		\$9,000,000
Sold	Arrowhead	12/18/15	1995	3,820	0.19	53	\$38,679	\$10,962,567	\$1,890,000	\$2,050,000
Active	Enatai	12/17/15	1970	3,300	0.32	87	\$39,080	\$10,526,316		\$3,400,000
Pending Inspection	Bellevue	12/5/15	2005	4,560	0.36	75	\$51,840	\$10,952,113		\$3,888,000
Sold	Yarrow Point	12/2/15	1938	3,230	0.73	50	\$70,000	\$4,781,421	\$3,900,000	\$3,500,000
Pending	West Bellevue	12/2/15	1988	6,920	0.69	118	\$41,949	\$7,173,913		\$4,950,000
Pending Inspection	West Bellevue	12/2/15	1988	6,920	0.69	118	\$41,949	\$7,173,913		\$4,950,000
Pending Inspection	Meydenbauer	11/18/15	1975	6,500	0.24	61	\$65,557	\$16,593,361		\$3,999,000
Active	Hunts Point	11/18/15	1978	3,120	0.73	112	\$37,482	\$5,727,149		\$4,198,000
Sold	Medina	11/16/15	1979	4,050	0.81	106	\$55,519	\$7,301,489	\$5,700,000	\$5,885,000
Pending	Yarrow Point	11/15/15	1938	3,230	0.73	50	\$70,000	\$4,781,421		\$3,500,000
Active	Yarrow Point	11/7/15	1938	3,230	0.73	50	\$70,000	\$4,781,421		\$3,500,000
Sold	Hunts Point	11/6/15	2002	7,167	0.69	250	\$47,552	\$17,304,221	\$11,200,000	\$11,888,000
Active	West Of Market	10/29/15	1927	1,490	0.25	60	\$40,000	\$9,677,419		\$2,400,000
Sold	West Of Market	10/28/15	1989	3,000	0.56	55	\$52,525	\$5,177,219	\$2,750,000	\$2,888,888
Sold	Meydenbauer	10/27/15	1977	2,100	0.22	60	\$38,000	\$10,458,716	\$2,180,000	\$2,280,000
Pending	West Of Market	10/21/15	1980	3,300	0.70	80	\$54,850	\$6,268,571		\$4,388,000
Active	Kirkland	10/16/15	2002	2,670	0.21	75	\$31,000	\$11,124,402		\$2,325,000
Active	Bellevue	10/16/15	1963	4,030	0.36	57	\$78,947	\$12,465,374		\$4,500,000
Active	Meydenbauer	10/14/15	1979	4,807	0.20	81	\$47,901	\$19,303,483		\$3,880,000
Active	Meydenbauer	10/12/15	1975	6,500	0.24	61	\$65,557	\$16,593,361		\$3,999,000
Active	West Of Market	10/10/15	1949	2,650	0.61	60	\$55,000	\$5,374,593		\$3,300,000
Sold	Juanita	10/9/15	1955	1,830	0.41	60	\$39,800	\$5,881,773	\$2,225,500	\$2,388,000
Active	Enatai	10/9/15	2010	8,740	0.57	75	\$98,400	\$12,902,098		\$7,380,000
Sold	Newcastle	10/1/15	1959	3,300	0.09	55	\$38,091	\$22,287,234	\$2,035,000	\$2,095,000
Sold	Yarrow Point	10/1/15	1932	10,061	2.08	46	\$184,783	\$4,094,412	\$7,500,000	\$8,500,000
Pending Inspection	Hunts Point	9/25/15	2002	7,167	0.69	250	\$47,552	\$17,304,221		\$11,888,000
Pending Inspection	Meydenbauer	9/22/15	1977	2,100	0.22	60	\$38,000	\$10,458,716		\$2,280,000
Active	West Of Market	9/22/15	1980	3,300	0.70	80	\$54,850	\$6,268,571		\$4,388,000
Active	West Of Market	9/21/15	1927	1,490	0.25	60	\$43,333	\$10,483,871		\$2,600,000
Active	Enatai	9/18/15	1924	4,187	0.43	75	\$66,507	\$11,519,630		\$4,988,000
Active	West Bellevue	9/18/15	1988	6,920	0.69	118	\$46,568	\$7,963,768		\$5,495,000
Pending	Yarrow Point	9/15/15	1976	2,910	0.36	86	\$37,791	\$9,027,778		\$3,250,000
Pending Feasibility	Yarrow Point	9/15/15	1976	2,910	0.36	86	\$37,791	\$9,027,778		\$3,250,000
Sold	Yarrow Point	9/9/15	1924	2,020	0.51	70	\$52,571	\$7,159,533	\$3,365,435	\$3,680,000
Sold	Arrowhead	9/3/15	1975	3,470	0.35	60	\$35,833	\$6,213,873	\$2,015,000	\$2,150,000
Sold	Renton	9/2/15	1951	1,670	0.08	55	\$18,091	\$12,134,146	\$1,071,000	\$995,000
Pending	Yarrow Point	9/1/15	1924	2,020	0.51	70	\$52,571	\$7,159,533		\$3,680,000
Sold	Newport Shores	8/31/15	2005	4,199	0.42	119	\$31,933	\$9,004,739	\$3,550,000	\$3,800,000
Sold	Bellevue	8/31/15	2008	10,740	0.67	80	\$90,000	\$10,682,493	\$6,700,000	\$7,200,000
Sold	Bellevue	8/27/15	1997	4,500	0.95	257	\$22,938	\$6,238,095	\$5,750,000	\$5,895,000
Active	Kirkland	8/24/15	1956	3,430	1.81	100	\$130,000	\$7,190,265		\$13,000,000
Sold	Newport Shores	8/20/15	1966	4,710	1.88	275	\$16,000	\$2,340,426	\$4,400,000	\$4,400,000
Sold	Hunts Point	8/19/15	1965	2,720	0.36	80	\$48,600	\$10,860,335	\$3,710,000	\$3,888,000
Sold	Newport Shores	8/17/15	1970	4,890	0.42	90	\$36,667	\$7,951,807	\$3,175,000	\$3,300,000
Pending Inspection	Newcastle	8/15/15	1959	3,300	0.09	55	\$38,091	\$22,287,234		\$2,095,000
Contingent	Medina	8/15/15	1966	5,870	0.45	8	\$356,250	\$6,404,494		\$2,850,000

*Reflected as a 12 month rolling average. © Copyright 2011-2016, Windermere Real Estate/Mercer Island. Data provided byNWMLS and deemed accurate but not guaranteed.