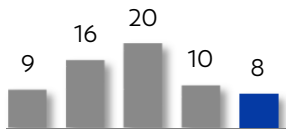
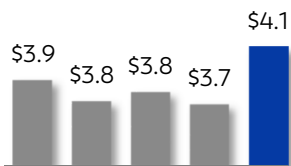


Q1 EASTSIDE *waterfront report*

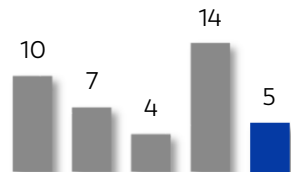
Number of Homes Sold



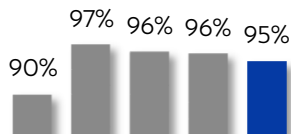
Average Sale Price (M)



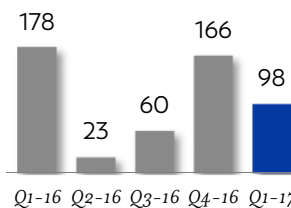
Month's Supply of Inventory



Sold Price % of Listed Price



Days on Market For Sale



PRIVATE WATERFRONT SALES

| Address | City | Year Built | Square Feet | Lot Acres | Sale Price (M) | Per Acre (M) | Per Front Foot (T) |
|--------------------------|--------------|------------|-------------|-----------|----------------|--------------|--------------------|
| 4416 95th Ave NE | Yarrow Point | 1990 | 5,000 | 0.58 | \$3.2 | \$5.5 | \$71 |
| 8443 NE Woodland Cove Dr | Kirkland | 1989 | 4,332 | 0.25 | \$3.4 | \$13.7 | \$39 |
| 4445 Lk Wash Blvd SE | Bellevue | 2003 | 7,190 | 1.55 | \$5.3 | \$3.4 | \$56 |
| 13245 Holmes Pt Dr NE | Kirkland | 2005 | 10,260 | 0.68 | \$4.5 | \$6.6 | \$74 |
| 4175 Williams Ave N | Renton | 2012 | 2,710 | 0.14 | \$2.0 | \$13.5 | \$48 |
| 2025 Rose Point Ln | Kirkland | 2010 | 5,330 | 1.32 | \$3.8 | \$2.9 | \$40 |
| 4737 Lakehurst Ln | Bellevue | 1970 | 2,420 | 0.51 | \$2.3 | \$4.5 | \$34 |
| 3268 Hunts Point Rd | Hunts Point | 1976 | 6,800 | 1.02 | \$8.2 | \$8.0 | \$91 |

NOTABLE ACTIVITY ON THE EASTSIDE

There were 8 Private waterfront sales on the Eastside in Q1. The highest waterfront sale (\$8.15 M) was on Hunts Point—a 6,800 square foot, 1976-built one-and-a-half story home on 90 feet of waterfront—which sold at 91% of its listed price after 54 days on the market.

The lowest sale (\$1.95 M) was in Barbee Mills in Renton—a 2,710 square foot, 2012-built two-story home on 41 feet of waterfront—sold at 98% of its listed price after 15 days on the market.

Twelve new listings entered the market, 11 homes sold pending, and 8 homes closed during the typically slower first quarter, maintaining an average listing count of 14 active listings. The region's 5 month's supply of inventory is near record lows driving the average sale price higher.

EASTSIDE SNAPSHOT

| | |
|---------------------------|-------|
| Average Sale Price (M) | \$4.1 |
| Highest Sale (M) | \$8.2 |
| Lowest Sale (M) | \$2.0 |
| Average Home Size (sq ft) | 5,505 |
| Average Lot Size (acres) | 0.76 |
| Average Front Feet | 72 |

